



Dear ILAD Partners:

We are so thankful for your partnership with ILAD. It has enabled our teams to serve our clients and their developing communities around the world. Many of these communities suffer from illiteracy, conflict, poverty, and hopelessness. But our teams are bringing hope through educational initiatives, through development of basic skills for sustainable agriculture, and through completion of these farming projects. The abundant life is available as never before.

In an African country, one of our team members is operating a demonstration farm. Farmers come from the surrounding hills to learn sustainable practices of caring for crops that grow well in the region. Our team member's education and experience are resources for these farmers. And he is effective because of the trust that he has established by being a long-term part of the community.

Other team members teach classes on reading, basic nutrition, health care, and skills for the farmers and their families. In 2013, ILAD constructed a water well near a demonstration farm to assist with irrigation. The well has also become a secondary water supply for many in the surrounding area during dry seasons. Now, ILAD is raising money for equipment that will be used to process the area's predominate crop into flour that can be stored and sold throughout the year, thus providing a more stable economy.

Projects like these take time to develop. ILAD teams in Africa, Asia, and the Middle East are at various phases of the journey with their client communities. In most cases, after preparation and training in their home country, our team members enter those communities as learners. They must get to know the people, the language, and the customs. Secondly, they become sharers, exchanging ideas within the community and with other stakeholders including the local government, other assisting organizations, and other team members. Finally, they implement educational initiatives and projects with local partners.

At home, we raise resources and take care of visas, permits, and other necessities to serve those who are serving others. The developing world is full of stories of lost opportunities and misspent grants, as well-meaning agencies tried to respond to problems they did not understand. By partnering with ILAD, you are helping to address that oversight by sending team members who are engaged in their client communities for years, taking the form of servants to develop the experiences and relationships needed to make enduring improvements in our clients' lives and communities.

In closing, I want to express my deep appreciation for your support for ILAD in 2013. You shared your financial resources, but also your kind thoughts, letters and emails. We continue to need your help to support our team members and your non-designated gifts for special projects. Together, we are bringing hope for an abundant life to the world, one community at a time.

A handwritten signature in black ink that reads "William J. Kotlan". The signature is written in a cursive, flowing style.

William J. Kotlan
President
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